



Successful Client Solutions

International Paper Company Transforms Old Paper Facility into New Specialty Papers Plant with the Help of Lex Mundi Member Firms

An international specialty papers company, with operations across the US and Europe, contacted Downs Rachlin Martin PLLC, Lex Mundi member firm for Vermont, for assistance with the acquisition of a decommissioned paper facility in Ohio. The client's goal was to acquire the old facility and create a new specialty papers plant.

The firm called upon Calfee, Halter & Griswold LLP, Lex Mundi member firm for Ohio, to provide local expertise on matters that fell within Ohio state law.

With Downs Rachlin Martin coordinating the work, Calfee, Halter & Griswold counseled the client through an Ohio Brownfield loan for site remediation and acquisition, and advised on the real estate purchase, lease documentation and resolution of title issues. In addition, the Ohio member firm assisted with obtaining a county improvements loan for equipment and with matters of Ohio employment law.

The joint effort and seamless collaboration between the two Lex Mundi member firms enabled the client to secure remediation and acquisition financing from the Clean Ohio Fund as well as financing for specialty equipment from a county bond.

The site was successfully acquired and developed. The client, very satisfied with the outcome and impressed with the efforts from both Lex Mundi member firms, continues to work with both firms.

Lex Mundi is the world's leading network of independent law firms with in-depth experience in 100+ countries. Through close collaboration, our member firms are able to offer their clients preferred access to more than 21,000 lawyers worldwide - a global resource of unmatched breadth and depth.

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